0:0:0.0 --> 0:0:0.690  
Alexandria Cedergren  
All right.

0:0:0.780 --> 0:0:8.890  
Alexandria Cedergren  
Good afternoon, everyone, and thank you for joining this meeting to go through the two new pilot programs that we are implementing this year.

0:0:9.60 --> 0:0:20.970  
Alexandria Cedergren  
This is an educational meeting for our advisory committee, so it's really just to inform you all of the few new pilots and answer any questions that you may have.

0:0:22.850 --> 0:0:26.840  
Alexandria Cedergren  
Umm, just for you all to know as well, we do have two members from the Elspeth team.

0:0:26.890 --> 0:0:34.470  
Alexandria Cedergren  
On the fall, we have Carlos Jones, one of our new vendor managers on the call as he continues to on board.

0:0:35.10 --> 0:0:36.920  
Alexandria Cedergren  
He's also learning with you all.

0:0:36.930 --> 0:0:46.160  
Alexandria Cedergren  
So he will be here listening in and we also have Marie Johnson, who is our new director of the Illinois Solar for all program here at Elevate.

0:0:46.170 --> 0:0:50.10  
Alexandria Cedergren  
So just wanted to welcome them to the advisory committee.

0:0:53.140 --> 0:0:58.990  
Alexandria Cedergren  
And we also have umm den and Abby from the IPA as well, with us to observe.

0:0:59.0 --> 0:1:2.840  
Alexandria Cedergren  
And if we have any questions for them as well, they can help answer.

0:1:6.200 --> 0:1:9.500  
Alexandria Cedergren  
OK, so the agenda for today is pretty simple.

0:1:9.700 --> 0:1:16.560  
Alexandria Cedergren  
We'll go through an overview of the residential solar pilot and then we'll talk about the home repairs and upgrades pilot.

0:1:17.120 --> 0:1:22.790  
Alexandria Cedergren  
And so if you do have any questions, feel free to unmute and just ask away.

0:1:23.80 --> 0:1:34.410  
Alexandria Cedergren  
As I mentioned, this is an educational meeting, so I want you all or I just want to make sure that you all understand the design of these two pilot programs and just make sure that I can answer all of your questions as they come up.

0:1:34.900 --> 0:1:40.790  
Alexandria Cedergren  
But I do you ask if you don't have a question, please stay muted so that we can minimize the background noise.

0:1:44.700 --> 0:1:45.150  
Alexandria Cedergren  
OK.

0:1:45.160 --> 0:1:47.130  
Alexandria Cedergren  
So we will start with the residential solar pilot.

0:1:53.560 --> 0:2:39.810  
Alexandria Cedergren  
So over the years in these first in the program years one through four, we had through vendors submit a total of 222 residential solar small projects which have been approved and or energized and in program your five which just closed in June we had 210 or currently we have 210 approved projects through that program year and so all those although these submissions for the residential solar small sub program is growing, it has been slower than anticipated in additionally almost all of these projects are located in the cook and Northeast and northwest regions of Illinois and this sector of residential solar.

0:2:40.860 --> 0:2:51.630  
Alexandria Cedergren  
It's very helpful because these smaller project sizes mean we can reach a lot more income eligible members of the community, which also drives solar, where ILSFA is meant to serve.

0:2:52.300 --> 0:3:23.490  
Alexandria Cedergren  
It's also very helpful to support workforce and contractor development, and so given this background of ILSFA, the purpose for this residential solar pilot is to adjust the delivery of residential solar to achieve the goals of continued growth in our communities that are and have been underserved in solar across the state, while also reducing the barriers that are listed on the slide here that were that have been reported by residents and approved vendors in previous years.

0:3:29.740 --> 0:3:33.930  
Alexandria Cedergren  
And so part of the residential pilot includes marketing and outreach.

0:3:33.940 --> 0:3:41.70  
Alexandria Cedergren  
And so this is shifting within the pilot to how the program we as the program administrator interact with our Community residents.

0:3:42.240 --> 0:3:53.550  
Alexandria Cedergren  
And so to support these efforts within each of the Community areas, which I will get to in a moment, we will be and we will implement a marketing and outreach plan to drive participation.

0:3:55.210 --> 0:4:3.330  
Alexandria Cedergren  
We will focus these outreach efforts from the program launch date in August until the end of November of this year.

0:4:4.850 --> 0:4:23.640  
Alexandria Cedergren  
The end of this outreach period will also align with the deadline for prospective participants to sign up for the program and to sign their customer contracts, and our hope is that by setting this deadline for residents in these communities, they'll feel maybe the urgency or just the excitement of the program, which can hopefully help us.

0:4:23.650 --> 0:4:34.800  
Alexandria Cedergren  
We're hoping this will help us reach our goal of signups, which is very, which is different from how we how the general SUBPROGRAM operates currently.

0:4:36.390 --> 0:4:50.480  
Alexandria Cedergren  
In addition to that, our group, excuse me, grassroots educators provide crucial support in ILSFA programming already, and they can serve as a trusted resource within each pilot community area.

0:4:50.540 --> 0:4:51.450  
Alexandria Cedergren  
Where possible?

0:4:52.530 --> 0:5:0.860  
Alexandria Cedergren  
Umm, so collaboration with a grassroots educator in a community area would be helpful to connect us with networks of residents.

0:5:0.870 --> 0:5:12.290  
Alexandria Cedergren  
And as was alluded to or mentioned in the first, Umm, slide to help address one of the barriers of mistrust in recorders.

0:5:12.550 --> 0:5:29.460  
Alexandria Cedergren  
When these organizations that are grassroots educators are well respected by the residents, and so we did add a new focus area centered around the pilot geographies in the most recent grassroots education RFP for this program year, that processes still being finalized.

0:5:29.470 --> 0:5:35.430  
Alexandria Cedergren  
So we will have updates on potential grassroots educators to help with the pilot soon.

0:5:40.770 --> 0:5:50.920  
Alexandria Cedergren  
And so as I mentioned in the first slide, the majority of these residential small projects that have been located in the cook northeast and northwest regions of Illinois.

0:5:51.230 --> 0:5:58.580  
Alexandria Cedergren  
And so with this in mind, one of the main goals of this pilot is to reach areas that are underserved by the residential solar, small subprogram.

0:5:59.360 --> 0:6:10.90  
Alexandria Cedergren  
And so to select the three pilot community areas, we put together a list of Community selection criteria and a list of proposed Community areas that would meet that.

0:6:10.190 --> 0:6:17.590  
Alexandria Cedergren  
That goal after this criteria and the proposed list went through a stakeholder feedback process.

0:6:18.30 --> 0:6:38.900  
Alexandria Cedergren  
The select the community selected our W Garfield Park in Chicago, Waukegan, and the Carbondale Marion micropolitan area, which includes 3 counties in southern Illinois, and so each of these communities will have one selected approved vendor perform the installations for this pilot and those selected vendors are expected to be announced soon.

0:6:40.290 --> 0:6:50.920  
Alexandria Cedergren  
And so the idea for this community selection process is that, you know, we will have concentrated outreach efforts for to support these specific communities.

0:6:52.320 --> 0:6:55.580  
Alexandria Cedergren  
Umm to hopefully reach as many participants as we can.

0:6:56.50 --> 0:6:56.690  
Vee Likes (Guest)  
Little bit more.

0:6:58.420 --> 0:7:0.710  
Alexandria Cedergren  
Welcome Vee, are you able to meet yourself?

0:7:0.720 --> 0:7:1.240  
Alexandria Cedergren  
Thank you.

0:7:3.630 --> 0:7:5.960  
Alexandria Cedergren  
Any questions to this point before I move on?

0:7:11.410 --> 0:7:11.810  
Alexandria Cedergren  
Alright.

0:7:15.80 --> 0:7:15.230  
Alexandria Cedergren  
Yeah.

0:7:13.460 --> 0:7:15.990  
Laurie Fields  
Just real quick. Sorry.

0:7:16.60 --> 0:7:16.570  
Laurie Fields  
So.

0:7:16.860 --> 0:7:22.270  
Laurie Fields  
So there's only gonna be 1 vendor per area that's in this pilot program, is that correct?

0:7:22.660 --> 0:7:22.890  
Alexandria Cedergren  
Correct.

0:7:22.660 --> 0:7:27.850  
Laurie Fields  
So if someone wants to use a different vendor, they can do that in solar for all, just not as part of the pilot program.

0:7:27.860 --> 0:7:28.390  
Laurie Fields  
Is that correct?

0:7:29.50 --> 0:7:29.520  
Alexandria Cedergren  
Correct.

0:7:30.310 --> 0:7:30.710  
Laurie Fields  
OK.

0:7:30.750 --> 0:7:31.130  
Laurie Fields  
Thank you.

0:7:29.530 --> 0:7:37.500  
Alexandria Cedergren  
Yes, there the other, yes, yes, other approved vendors are still able to work wherever they feel or or or are finding customers, yes.

0:7:42.420 --> 0:7:49.350  
Alexandria Cedergren  
OK, so I also kind of alluded to this earlier a bit with our community or with the outreach and marketing slide.

0:7:49.360 --> 0:7:55.610  
Alexandria Cedergren  
So one of the goals of this pilot is to adjust how the program administrator participates in the program.

0:7:55.880 --> 0:8:2.10  
Alexandria Cedergren  
And so for context, this is how the current roles between the program administrator and the approved unders are split.

0:8:2.100 --> 0:8:14.20  
Alexandria Cedergren  
Currently in the program, and so the program administrator interacts primarily just with the approved vendors, while the approved vendors and their staff work with the program administrator as well as with the customers.

0:8:18.410 --> 0:8:24.540  
Alexandria Cedergren  
And so through this initiative, the program administrator will be taking on the bolded points on the slide.

0:8:24.790 --> 0:8:33.340  
Alexandria Cedergren  
So all of the customer acquisition, the marketing and outreach and the initial site suitability assessment for their participants will be on the the program administrator.

0:8:35.50 --> 0:8:52.450  
Alexandria Cedergren  
And I wanted to note on that last point, the approved vendor will still need to complete a full assessment of the site as just as the general as is required for the project application and as well just for visibility and knowledge of the home before they go into the installations.

0:8:52.460 --> 0:8:57.580  
Alexandria Cedergren  
We find that that is a very important piece still to their project application process.

0:8:59.860 --> 0:9:12.810  
Alexandria Cedergren  
And so this shift enrolls as meant to address some of the barriers that were mentioned on that first slide, such as the complex administrative process, which includes Western acquisition and the application process.

0:9:13.870 --> 0:9:19.990  
Alexandria Cedergren  
And it's also meant to reduce some of those soft costs to the approved vendor that comes with the marketing and outreach.

0:9:20.830 --> 0:9:38.380  
Alexandria Cedergren  
And then hopefully with our continued support of the prospective participants in each community area by us, the program administrator to increase, we would like to also increase that participant education and support throughout the the initiative.

0:9:40.700 --> 0:9:53.150  
Alexandria Cedergren  
And so with all of the shift, then the the selected approved vendors will do little outreach and we'll just focus on completing the necessary applications and forms for uh in order to complete the installation process.

0:9:54.900 --> 0:9:58.180  
Alexandria Cedergren  
Any questions on this change?

0:10:3.650 --> 0:10:17.330  
Alexandria Cedergren  
OK, let me know if anything comes up and so the funding for this pilot is not a separate budget, but it's rather taking a subset of the residential solar subprogram budget.

0:10:17.840 --> 0:10:26.240  
Alexandria Cedergren  
And so by allowing for this pilot to pull funding from the sub program budget, it also allows support for more installations outside of the pilot if needed.

0:10:27.170 --> 0:10:27.620  
Alexandria Cedergren  
So we're not.

0:10:31.300 --> 0:10:55.210  
Alexandria Cedergren  
It's generally supportive just of ILSFA residential solar projects, and so we have set a goal of 50 to 100 solar installations in each community and the renewable energy energy credit price for the pilot has been adjusted to account for that shift in the roles that I mentioned and and reducing the soft cost down the approved vendor.

0:11:2.160 --> 0:11:5.270  
Alexandria Cedergren  
So that concludes my slides on the residential solar pilot.

0:11:6.920 --> 0:11:8.280  
Alexandria Cedergren  
Are there any other questions?

0:11:9.730 --> 0:11:10.860  
Alexandria Cedergren  
Is there anything?

0:11:11.110 --> 0:11:12.30  
Alexandria Cedergren  
Yes, Kim, go ahead.

0:11:18.600 --> 0:11:18.840  
Alexandria Cedergren  
No.

0:11:16.0 --> 0:11:19.850  
"Kim Knowles (Guest)"  
Can you just go back one slide because I got confused about what you think about the budget?

0:11:21.720 --> 0:11:22.220  
"Kim Knowles (Guest)"  
I don't under.

0:11:21.720 --> 0:11:37.930  
Alexandria Cedergren  
So so instead of so we we are not creating a separate budget for the pilot because we don't want to hinder any of the potential projects in just the regular residential small sub program.

0:11:38.820 --> 0:11:50.190  
Alexandria Cedergren  
So these pilot projects will still pull from that same budget, but we're not creating a completely separate bucket of money so that we can make sure that everyone is supported.

0:11:50.200 --> 0:11:54.290  
Alexandria Cedergren  
And there's no priority given to the pilot projects themselves.

0:11:54.300 --> 0:11:56.240  
Alexandria Cedergren  
It's just we're following the normal.

0:11:57.640 --> 0:12:5.370  
Alexandria Cedergren  
Project approval process as you know as they come into the to the vendor managers, does that make sense?

0:12:6.290 --> 0:12:6.490  
"Kim Knowles (Guest)"  
Yep.

0:12:7.10 --> 0:12:8.110  
Alexandria Cedergren  
OK, great.

0:12:10.520 --> 0:12:11.500  
Alexandria Cedergren  
I see Laurie.

0:12:14.280 --> 0:12:14.700  
Laurie Fields  
Yeah.

0:12:14.740 --> 0:12:15.30  
Laurie Fields  
OK.

0:12:15.40 --> 0:12:17.730  
Laurie Fields  
So again, this is just making sure I understand.

0:12:17.820 --> 0:12:26.430  
Laurie Fields  
So the vendors that are in this pilot project, are they not going to do any of their own marketing or just not in these counties or is that gonna be up to them?

0:12:26.440 --> 0:12:28.690  
Laurie Fields  
But you're gonna do the marketing for this program.

0:12:28.960 --> 0:12:29.770  
Laurie Fields  
How is that going to work?

0:12:31.130 --> 0:12:35.860  
Alexandria Cedergren  
So we are allowing them to do their own marketing and outreach if they would like.

0:12:35.870 --> 0:12:37.530  
Alexandria Cedergren  
We are not requiring them to do that.

0:12:40.620 --> 0:12:55.770  
Alexandria Cedergren  
If they do their own marketing and outreach whenever they do find a participant, they still need to direct them to us so that we can follow our initial steps before sending them back to the the approved vendor for to start that installation process.

0:12:56.20 --> 0:13:0.970  
Alexandria Cedergren  
It's also a way for us to track the effectiveness of different outreach strategies.

0:13:1.300 --> 0:13:11.260  
Alexandria Cedergren  
Who we will be tracking, you know how a participant hears about the program, whether it be through us, the grassroots educator, the website we're to prevent or whatever it may be.

0:13:11.470 --> 0:13:14.650  
Alexandria Cedergren  
And so we're not hindering them from doing their outreach of.

0:13:14.660 --> 0:13:19.160  
Alexandria Cedergren  
That's what they would like to do, but we just need to make sure that they still follow the process we have laid out for them.

0:13:20.610 --> 0:13:21.610  
Alexandria Cedergren  
Does that answer your question?

0:13:20.930 --> 0:13:22.900  
Laurie Fields  
OK. That does.

0:13:22.910 --> 0:13:23.490  
Laurie Fields  
Yes, thank you.

0:13:24.150 --> 0:13:24.450  
Alexandria Cedergren  
Perfect.

0:13:25.500 --> 0:13:26.450  
Alexandria Cedergren  
And then John?

0:13:32.40 --> 0:13:32.160  
Alexandria Cedergren  
Yeah.

0:13:29.740 --> 0:13:34.210  
John Delurey  
You all thanks to this presentation I had one question on the marketing side of things.

0:13:34.220 --> 0:13:39.360  
John Delurey  
And then one question on the approved vendor side, I'm the marketing side.

0:13:39.740 --> 0:13:45.690  
John Delurey  
I've long dreamt of having some sort of consolidated onboarding web form, right?

0:13:45.700 --> 0:14:6.760  
John Delurey  
Like if someone sees the solar Brawl website on a bus stop or a billboard or something that comes part of your marketing outreach, the current website and might not serve all of their needs in terms of just like a plain language sequence of questions that can help them understand if they are a good fit.

0:14:7.80 --> 0:14:13.590  
John Delurey  
And obviously they can reach out to the humans that you all have the great team that is able to answer some of those questions in real time.

0:14:13.600 --> 0:14:23.860  
John Delurey  
But having that type of like on boarding form might make it a little bit easier to pass around for people to share as referrals and things like that.

0:14:24.340 --> 0:14:27.900  
John Delurey  
So is there any room for that and the marketing plan that you all are starting to develop?

0:14:29.280 --> 0:14:33.460  
Alexandria Cedergren  
So we we have actually devised, we call it our intake form.

0:14:34.380 --> 0:14:41.230  
Alexandria Cedergren  
So that is a way for us to gather the information for prospective participants.

0:14:41.990 --> 0:14:53.60  
Alexandria Cedergren  
Umm to start that initial, you know site suitability assessment that we will be doing with them, making sure that we can direct them to income verification if they're ready for that.

0:14:53.790 --> 0:14:55.10  
Alexandria Cedergren  
And then as I mentioned.

0:14:56.150 --> 0:14:58.60  
Alexandria Cedergren  
Tracking how they heard about the program.

0:14:58.70 --> 0:15:5.90  
Alexandria Cedergren  
So we will have a very specific umm, residential solar pilot intake form for prospective participants.

0:15:6.730 --> 0:15:8.200  
Alexandria Cedergren  
Did that answer your question fully?

0:15:10.60 --> 0:15:11.0  
John Delurey  
Yeah, it it does.

0:15:11.20 --> 0:15:11.180  
Alexandria Cedergren  
Yeah.

0:15:11.10 --> 0:15:18.510  
John Delurey  
It sounds like there could be some good learning and experience through that that could become broader for the program as well, but glad to hear that that's part of this.

0:15:18.740 --> 0:15:23.880  
John Delurey  
This customer intake flow and then could I ask that separate question about contractors now?

0:15:24.550 --> 0:15:25.430  
Alexandria Cedergren  
Yes, absolutely.

0:15:26.780 --> 0:15:37.740  
John Delurey  
So I I I heard or gathered or saw an announcement that I think the initial round of RFP's, or maybe it was a request for intent.

0:15:38.480 --> 0:15:39.100  
John Delurey  
Umm.

0:15:39.340 --> 0:15:45.730  
John Delurey  
Was it was sort of reissued and I I think again it was announced it was for lack of contractors or applicants in certain areas.

0:15:46.180 --> 0:15:51.150  
John Delurey  
Wondering if you're able to share a little bit about where that is now, knowing that it's still open.

0:15:51.560 --> 0:16:6.580  
John Delurey  
And also just wondering if the selection process, if there is a selection process can in any way like breathe life into the sea language around new and emerging contractors getting additional support through the Illinois solar for all program.

0:16:7.420 --> 0:16:8.770  
John Delurey  
You know, it's sort of A2 parter.

0:16:8.780 --> 0:16:10.80  
John Delurey  
So let me know if I can unpack any of that.

0:16:10.950 --> 0:16:11.260  
Alexandria Cedergren  
Yes.

0:16:11.270 --> 0:16:17.440  
Alexandria Cedergren  
So to answer your first question, the we did reissue the RFP just for.

0:16:20.430 --> 0:16:32.520  
Alexandria Cedergren  
A lack of, you know, we we had given a minimum points requirement for any proposals and we were unable to receive enough proposals that reached that minimum requirement.

0:16:32.530 --> 0:16:39.740  
Alexandria Cedergren  
And so we did reissue for two of the Community areas, Waukegan and Carbondale, Marion micropolitan area.

0:16:40.210 --> 0:16:50.470  
Alexandria Cedergren  
And that RFP has closed and we are hopefully going to announce those final selected approve unders next week is our plan.

0:16:51.240 --> 0:16:53.590  
Alexandria Cedergren  
So we are working on just finalizing those details.

0:16:56.790 --> 0:17:1.200  
Alexandria Cedergren  
And your second question was I think I'm forgetting it now.

0:17:3.20 --> 0:17:3.590  
John Delurey  
Yeah, it was.

0:17:3.600 --> 0:17:7.510  
John Delurey  
It was about the like the new and emerging contractors prioritization.

0:17:8.210 --> 0:17:8.410  
Alexandria Cedergren  
Yeah.

0:17:7.940 --> 0:17:12.980  
John Delurey  
If the RFP selection in any way was able to mirror the intention from that language.

0:17:14.610 --> 0:17:21.960  
Alexandria Cedergren  
Yes, I think we we had to kind of reevaluate how we did our outreach to approve vendors.

0:17:23.700 --> 0:17:34.770  
Alexandria Cedergren  
But I think there was a lot of interest overall whether people submitted or did not submit from people that I just spoke with that were interested in participating in Illinois solar for all.

0:17:34.780 --> 0:17:41.350  
Alexandria Cedergren  
And I think there is still room, you know, in the future to support our small and emerging vendors and we're still working on that.

0:17:41.760 --> 0:17:46.120  
Alexandria Cedergren  
Other colleagues of mine are very, very much focused on that area.

0:17:46.130 --> 0:17:52.990  
Alexandria Cedergren  
And so I think this pilot is kind of the beginning of a of a larger initiative to support those vendors.

0:17:53.870 --> 0:17:59.100  
Alexandria Cedergren  
I I'm I'm hopeful that this is a good start and we can learn a lot from this process to help them later on.

0:18:2.490 --> 0:18:2.800  
John Delurey  
Great.

0:18:2.810 --> 0:18:3.320  
John Delurey  
Thank you so much.

0:18:3.830 --> 0:18:4.540  
Alexandria Cedergren  
Yeah, of course.

0:18:5.570 --> 0:18:9.770  
Alexandria Cedergren  
Kim, did you have another question or is your hand up from your previous question?

0:18:13.320 --> 0:18:13.970  
"Kim Knowles (Guest)"  
This Phillips.

0:18:12.570 --> 0:18:14.990  
Alexandria Cedergren  
OK, no.

0:18:13.980 --> 0:18:15.150  
"Kim Knowles (Guest)"  
Sorry, did I put it?

0:18:16.550 --> 0:18:17.600  
Alexandria Cedergren  
Yes, he did.

0:18:15.560 --> 0:18:17.880  
"Kim Knowles (Guest)"  
Did I put it down? Cool.

0:18:17.650 --> 0:18:18.660  
Alexandria Cedergren  
No problem.

0:18:19.190 --> 0:18:20.150  
Alexandria Cedergren  
And Jen go ahead.

0:18:21.210 --> 0:18:25.660  
Schmidt, Jennifer M.  
If I could add two other things of to that last question.

0:18:26.240 --> 0:18:37.780  
Schmidt, Jennifer M.  
Umm for supporting small and emerging businesses, elevate also has a new focus to a team that will be supporting small and emerging businesses.

0:18:39.940 --> 0:18:42.520  
Schmidt, Jennifer M.  
So I I think you're familiar with Yan.

0:18:42.970 --> 0:18:50.580  
Schmidt, Jennifer M.  
He's going to be leading that team and then also I believe that and correct, Allie, correct me if I'm wrong.

0:18:50.810 --> 0:18:58.160  
Schmidt, Jennifer M.  
There was also a prioritization within the RFP for approved vendors that were small and emerging businesses.

0:18:58.170 --> 0:18:59.220  
Schmidt, Jennifer M.  
Am I correct about that?

0:19:0.400 --> 0:19:0.840  
Alexandria Cedergren  
Yes.

0:19:0.850 --> 0:19:6.90  
Alexandria Cedergren  
So technically we were, you know, any proposals that were submitted.

0:19:6.100 --> 0:19:10.750  
Alexandria Cedergren  
We would prioritize those that were submitted by small, small and emerging.

0:19:10.760 --> 0:19:19.690  
Alexandria Cedergren  
They have to be both vendors before looking at anyone that was not a small and emerging, so presumably you know we would only.

0:19:21.520 --> 0:19:25.390  
Alexandria Cedergren  
We will only have small and emerging vendors for the pilot, so that was the hope.

0:19:27.30 --> 0:19:27.320  
Schmidt, Jennifer M.  
Correct.

0:19:27.330 --> 0:19:28.950  
Schmidt, Jennifer M.  
Just wanted to also add those two points.

0:19:29.360 --> 0:19:30.810  
Alexandria Cedergren  
Yes, thank you, Jen.

0:19:30.990 --> 0:19:31.820  
John Delurey  
Yeah, that's really helpful.

0:19:32.550 --> 0:19:32.990  
John Delurey  
Thanks, Jen.

0:19:34.260 --> 0:19:34.990  
Alexandria Cedergren  
We also did.

0:19:37.770 --> 0:19:47.640  
Alexandria Cedergren  
We also did award additional points for vendors that were that are certified as MWBE's as well within the RFP because we wanted that visibility and support there as well.

0:19:47.650 --> 0:19:51.230  
Alexandria Cedergren  
So that was just something outside of the small and emerging vendors that we had included.

0:19:52.670 --> 0:19:53.200  
Alexandria Cedergren  
Kim, go ahead.

0:19:54.520 --> 0:19:57.180  
"Kim Knowles (Guest)"  
Just on what Jen just mentioned this new team.

0:19:57.250 --> 0:20:3.10  
"Kim Knowles (Guest)"  
What, when and where can we learn more about what that is, what they're doing and small emerging yawn?

0:20:3.20 --> 0:20:3.790  
"Kim Knowles (Guest)"  
And I don't know who else.

0:20:5.30 --> 0:20:7.40  
Alexandria Cedergren  
Umm, Jen or Mari.

0:20:7.50 --> 0:20:8.210  
Alexandria Cedergren  
If you want to take this one.

0:20:11.220 --> 0:20:11.990  
Schmidt, Jennifer M.  
I hope I didn't.

0:20:12.520 --> 0:20:13.90  
Schmidt, Jennifer M.  
Thanks Mari.

0:20:11.240 --> 0:20:13.510  
Mari Johnson  
I can say go ahead Jan.

0:20:13.780 --> 0:20:18.540  
Mari Johnson  
Ohh yeah, I can go ahead.

0:20:19.10 --> 0:20:29.50  
Mari Johnson  
So Jan and Tonya are currently in the process of establishing some public facing information.

0:20:29.140 --> 0:20:39.140  
Mari Johnson  
Uh, but so I can't give you an exact date as to when that will be shared with the public, but it's in the works as to what services they will be providing.

0:20:45.60 --> 0:20:45.760  
Alexandria Cedergren  
Thank you.

0:20:45.770 --> 0:20:51.220  
Alexandria Cedergren  
And yes, so we will hopefully keep you updated and have some more information there soon.

0:20:52.510 --> 0:20:54.680  
Alexandria Cedergren  
Anything else on the residential solar pilot?

0:21:0.120 --> 0:21:0.480  
Alexandria Cedergren  
OK.

0:21:3.690 --> 0:21:4.110  
Alexandria Cedergren  
All right.

0:21:4.120 --> 0:21:7.350  
Alexandria Cedergren  
So I will move on to the home repairs and upgrades pilot.

0:21:10.900 --> 0:21:22.260  
Alexandria Cedergren  
So another reported barrier to participating in the small residential program is the inability to participate because of the need for electrical and or roof repairs.

0:21:23.310 --> 0:21:29.10  
Alexandria Cedergren  
And we recognize that our income eligible residents are more likely to face this barrier to participation.

0:21:30.390 --> 0:21:54.310  
Alexandria Cedergren  
And so the home repairs and upgrades pilot was devised to address this issue in the hopes that we can improve participation in the residential solar mall subprogram for owner occupied homes while also gathering information from our approved vendors on the frequency and extent of repair needs to continue to improve the subprogram as a whole for residential small.

0:21:59.20 --> 0:22:13.510  
Alexandria Cedergren  
So there are two avenues for funding with this within this pilot and the first step for the homeowner to follow is to apply for external funding through various federal, state or nonprofit programs that fund different types of home repairs.

0:22:14.460 --> 0:22:26.610  
Alexandria Cedergren  
This includes programs from the US Department of Housing and Urban Development, or HUD, the Illinois Housing Development Authority, or the US Department of Agriculture, USDA.

0:22:26.900 --> 0:22:29.880  
Alexandria Cedergren  
The Rural Development Office and more.

0:22:29.980 --> 0:22:37.310  
Alexandria Cedergren  
And so we have conducted outreach to numerous programs to identify who may have funding available within these next 12 months.

0:22:38.440 --> 0:22:46.830  
Alexandria Cedergren  
And this information will be made available to our approved vendors to share with any customers that they find in need of roof or electrical repairs.

0:22:53.600 --> 0:23:5.890  
Alexandria Cedergren  
It is possible that an area within Illinois does not currently have funding available for that resident applying, or that, or it's possible that funding cannot be resident.

0:23:5.900 --> 0:23:15.60  
Alexandria Cedergren  
Applying for funding cannot receive that support within two months of submitting their application, and so in this case they may work with their approved under.

0:23:15.70 --> 0:23:19.860  
Alexandria Cedergren  
In that case, to secure funding through the ILSFA program administrator.

0:23:23.160 --> 0:23:38.520  
Alexandria Cedergren  
When that happens, the approved vendor will need to follow steps to apply for those incentives during both the part one and Part 2 project application process, and we'll be expected to manage any of the eligible contractors that they seek to work with to complete these repairs.

0:23:46.210 --> 0:24:1.180  
Alexandria Cedergren  
And so one way where we would like to learn about or one way we can learn about the extent of repairs that are identified by our approved vendors is by setting these categories of cost caps, they cover the different types of repairs and upgrades.

0:24:1.690 --> 0:24:7.150  
Alexandria Cedergren  
And so we have those on the screen for the for the types of repair work.

0:24:8.280 --> 0:24:30.710  
Alexandria Cedergren  
We have also set a maximum budget which is meant just as an upper limit on the number of projects that can receive pilot funding for eligible repairs under this program, and similarly to the last pilot, this budget does not restrict funding for projects outside of the pilot.

0:24:30.720 --> 0:24:32.710  
Alexandria Cedergren  
The home repairs pilot, umm.

0:24:33.70 --> 0:24:36.60  
Alexandria Cedergren  
Under the residential solar small sub program.

0:24:36.260 --> 0:24:42.700  
Alexandria Cedergren  
Nor does it prevent the agency from using this funding for projects outside of the pilot.

0:24:42.870 --> 0:24:53.630  
Alexandria Cedergren  
So just we set a budget as kind of I'm a general idea of how many homes we would like to serve in this pilot, but it does not.

0:24:53.980 --> 0:24:55.650  
Alexandria Cedergren  
It's not a separate bucket of money.

0:24:55.980 --> 0:25:7.800  
Alexandria Cedergren  
Similarly to the last pilot and the incentives provided to the approved vendor for this work will follow the ILSFA structure of purchasing renewable energy credits from approved vendors.

0:25:8.10 --> 0:25:13.650  
Alexandria Cedergren  
And so the incentive payment will be calculated as an added dollar amount per rec to the base rec price.

0:25:15.40 --> 0:25:20.150  
Alexandria Cedergren  
And this amount will depend on the cost of the home repairs on each individual home.

0:25:22.250 --> 0:25:27.840  
Alexandria Cedergren  
Are there any questions on this slide or anything that I've said so far about the home repairs pilot?

0:25:33.20 --> 0:25:34.280  
Alexandria Cedergren  
OK, sure.

0:25:33.380 --> 0:25:37.50  
John Delurey  
For the additional repair money, sorry, this is John.

0:25:37.140 --> 0:25:37.600  
John Delurey  
Can I jump in?

0:25:38.30 --> 0:25:38.610  
Alexandria Cedergren  
Yeah, please.

0:25:40.190 --> 0:25:40.760  
John Delurey  
Sorry about that.

0:25:41.320 --> 0:25:41.460  
Alexandria Cedergren  
OK.

0:25:41.410 --> 0:25:52.220  
John Delurey  
And for the additional money that would flow through the REC contract, does that flow at the same timeline as the REC contracts, so that it would have to be fronted and floated by the contractor?

0:25:53.370 --> 0:25:53.880  
Alexandria Cedergren  
Yes.

0:25:53.950 --> 0:25:56.240  
Alexandria Cedergren  
So umm it will?

0:25:57.280 --> 0:25:57.630  
Alexandria Cedergren  
Yes.

0:25:57.640 --> 0:26:5.430  
Alexandria Cedergren  
So they receive the rec payment for this pilot at the same time as after energization.

0:26:7.70 --> 0:26:21.640  
Alexandria Cedergren  
We have stated in our design that the approved under should compensate their contractor immediately following the repairs so that the contractor is taken care of and then the approved vendor will receive that incentive following the installation.

0:26:25.980 --> 0:26:26.870  
Alexandria Cedergren  
Any other questions?

0:26:32.660 --> 0:26:32.960  
Alexandria Cedergren  
OK.

0:26:38.120 --> 0:26:46.330  
Alexandria Cedergren  
And so I mentioned earlier that our approved vendors will be expected to manage their identified eligible contractors to complete these repairs.

0:26:46.860 --> 0:26:51.950  
Alexandria Cedergren  
And so these contractors will be required to register as subcontractors with us.

0:26:52.920 --> 0:27:5.670  
Alexandria Cedergren  
This list of contractors will provide us with transparency into who is working with prospective participants and it, and we also may have approved vendors who would like to participate in the pilot.

0:27:5.680 --> 0:27:14.810  
Alexandria Cedergren  
But who does not have contact with eligible contractors who may be small and emerging and just need some support upfront to find eligible contractors?

0:27:15.220 --> 0:27:27.730  
Alexandria Cedergren  
And so by creating a list of contractors working in the pilot already, we can create a network of I'm those eligible parties available to all approved vendors that are working within this subprogram.

0:27:30.330 --> 0:27:52.610  
Alexandria Cedergren  
And additionally to ensure that electricians and our contractors that complete the repairs under this pilot have the requisite skills and experience, we have included required and recommended eligibility criteria for contractors in our pilot design and that includes insurance information and a demonstration of their history as a contractor in good standing.

0:27:54.220 --> 0:27:55.590  
Alexandria Cedergren  
They're good standing as a contractor.

0:28:1.860 --> 0:28:6.310  
Alexandria Cedergren  
Within this pilot, we have also included new consumer protection items.

0:28:6.600 --> 0:28:26.640  
Alexandria Cedergren  
Since this initiative is adding new entities and processes that will directly impact the homeowners participating in the program, it's our first protection highlights the creation of a timeline that will notify the homeowner of the on site work schedule, estimated completion dates for the repairs and an estimated start date for the installation.

0:28:26.650 --> 0:28:42.40  
Alexandria Cedergren  
Following those repairs, it also ensures that any changes made to this timeline, whether that be days working on site or adjusting any dates on the timeline, the contractor must notify the homeowner of these changes at least 48 hours in advance.

0:28:47.420 --> 0:28:54.410  
Alexandria Cedergren  
Next, following the ILSFA requirement of no upfront costs, the homeowner will not be responsible for any costs.

0:28:56.240 --> 0:29:8.390  
Alexandria Cedergren  
If a contractor uncovers additional repair needs during construction, or if the cost of materials increased before the work began, the approved vendor and contractor should devise a plan to cover those costs together.

0:29:8.440 --> 0:29:12.0  
Alexandria Cedergren  
Or umm yeah, devise.

0:29:12.40 --> 0:29:13.440  
Alexandria Cedergren  
Devise a plan to cover those costs.

0:29:19.70 --> 0:29:23.620  
Alexandria Cedergren  
And our final consumer protection item in this pilot is the warranty coverage.

0:29:23.870 --> 0:29:38.330  
Alexandria Cedergren  
We have required a minimum of one year warranty covering both the parts and service for all work done under the pilot and following those repairs, the approved under should provide all documentation and related to that coverage to the homeowner.

0:29:43.860 --> 0:29:47.910  
Alexandria Cedergren  
And that concludes the overview of the home repairs and upgrades pilot.

0:29:47.980 --> 0:29:51.940  
Alexandria Cedergren  
Are there any questions or clarifications?

0:29:52.300 --> 0:29:52.770  
Alexandria Cedergren  
Yes, Kim.

0:29:54.410 --> 0:30:2.950  
"Kim Knowles (Guest)"  
Hi I was just wondering where this information will ultimately live because it's great information for the grassroots educators and also any homeowners.

0:30:5.610 --> 0:30:16.610  
Alexandria Cedergren  
So we, we do have, so the pilot design for each respective pilot is on the website.

0:30:20.120 --> 0:30:27.440  
Alexandria Cedergren  
I can work with our team to discuss where they should live that are easier to.

0:30:29.260 --> 0:30:45.350  
Alexandria Cedergren  
Access for prospective participants, I think I can work with Ellie to make sure that we have information that the grassroots educators can use for any for any participants that may come to them with questions about the pilots.

0:30:45.540 --> 0:30:47.190  
Alexandria Cedergren  
That's a great point.

0:30:47.200 --> 0:31:0.640  
Alexandria Cedergren  
I can touch base with her on that and additionally and the approved vendor side, I've been working with our team just to make sure that we have all the necessary information available to them on the website.

0:31:0.650 --> 0:31:10.650  
Alexandria Cedergren  
I have conducted a training with them already to discuss the home repairs pilot since that is adding some new pieces to the application process for them.

0:31:10.660 --> 0:31:19.220  
Alexandria Cedergren  
So we are working on making sure that information is available, but if you notice any gaps or have any suggestions, please let me know.

0:31:21.760 --> 0:31:22.840  
"Kim Knowles (Guest)"  
OK, sounds good.

0:31:23.310 --> 0:31:26.160  
Alexandria Cedergren  
Thanks, Kim and Laurie, go ahead.

0:31:28.80 --> 0:31:30.710  
Laurie Fields  
It is just for clarification.

0:31:30.720 --> 0:31:35.760  
Laurie Fields  
Is this pilot statewide or is it just in the areas that the other pilot is in?

0:31:36.430 --> 0:31:37.820  
Alexandria Cedergren  
This is statewide, yes.

0:31:39.270 --> 0:31:40.760  
Laurie Fields  
We have said that my it.

0:31:37.910 --> 0:31:41.310  
Alexandria Cedergren  
And so, umm, no.

0:31:41.360 --> 0:31:42.790  
Alexandria Cedergren  
I I'm I apologize.

0:31:42.800 --> 0:31:45.850  
Alexandria Cedergren  
I didn't make the connection that that could be confusing.

0:31:45.860 --> 0:32:2.400  
Alexandria Cedergren  
Giving the the information back to back so the home repairs pilot is available to any approved vendor working in the small residential subprogram and for owner occupied income eligible homes and across the state.

0:32:5.720 --> 0:32:16.340  
Alexandria Cedergren  
So a little bit different than the residential pilot, but umm, homes or prospective participants within the residential pilot community areas could also participate in this pilot.

0:32:19.280 --> 0:32:19.720  
Laurie Fields  
Thank you.

0:32:20.840 --> 0:32:21.260  
Alexandria Cedergren  
Of course.

0:32:22.100 --> 0:32:22.940  
Alexandria Cedergren  
Any other questions?

0:32:29.760 --> 0:32:30.100  
Alexandria Cedergren  
Great.

0:32:32.600 --> 0:32:34.490  
Alexandria Cedergren  
Then do you have anything you would like to add?

0:32:34.500 --> 0:32:35.910  
Alexandria Cedergren  
Just more generally for the committee.

0:32:41.810 --> 0:32:42.880  
Alexandria Cedergren  
Sorry to put you on the spot.

0:32:42.930 --> 0:32:44.990  
Alexandria Cedergren  
You don't have to if you don't have anything.

0:32:48.540 --> 0:32:48.780  
Alexandria Cedergren  
OK.

0:32:53.650 --> 0:32:54.300  
Alexandria Cedergren  
Great.

0:32:54.370 --> 0:32:59.30  
Alexandria Cedergren  
Well, if there are no other questions or comments, here's the relevant information.

0:32:59.40 --> 0:33:6.560  
Alexandria Cedergren  
Contact information for you all to have again the ILSFA information email and then my own personal email as well.

0:33:7.190 --> 0:33:12.300  
Alexandria Cedergren  
If you ever have any questions or need assistance on either of these pilots, please let me know.

0:33:13.530 --> 0:33:14.440  
Alexandria Cedergren  
Thank you all.

0:33:14.450 --> 0:33:15.370  
Alexandria Cedergren  
Oh, and I will.

0:33:16.170 --> 0:33:21.140  
Alexandria Cedergren  
We will be posting this recording and the slides on the Advisory committee web page on the website.

0:33:21.150 --> 0:33:29.440  
Alexandria Cedergren  
So you all can have in the future and just for others that we're unable to join to access, OK.

0:33:29.450 --> 0:33:32.370  
Alexandria Cedergren  
Well, thank you all so much again for your time and have a great rest of your day.

0:33:36.620 --> 0:33:36.970  
John Delurey  
Thank you.

0:33:36.650 --> 0:33:37.160  
Garth, Carol L  
Thank you.

0:33:37.130 --> 0:33:38.140  
Mari Johnson  
And thanks, Allie.

0:33:38.150 --> 0:33:38.550  
Mari Johnson  
Great work.

0:33:40.90 --> 0:33:40.510  
Laurie Fields  
Thank you.

0:33:40.40 --> 0:33:40.710  
Alexandria Cedergren  
Thanks everyone.

0:33:40.820 --> 0:33:41.830  
Vee Likes (Guest)  
Very well done.

0:33:41.840 --> 0:33:42.700  
Vee Likes (Guest)  
Thank you so much.

0:33:43.280 --> 0:33:43.920  
Alexandria Cedergren  
Thank you.

0:33:43.960 --> 0:33:44.520  
Alexandria Cedergren  
I'll see you soon.